



PROGRAMS

DEMONSTRATION PRODUCTS

PRODUCTS FOR KEY EMPLOYEES

DEMONSTRATION PRODUCTS PROGRAM

A good strategy for selling Portable Winch products is to allow future buyers to try them and to perform demonstrations.

For dealers wanting to provide their customers with products for testing in the form of a loan or rental, we offer the demonstration product program.

- Portable Winch Co. offers a 50% discount on the MSRP (manufacturer suggested retail price)
- Orders for products for demonstrations must:
 - Be sent on a purchase order separate from regular orders and have "Demo Products" written on the purchase order.
 - Be accompanied by the signed and completed form.
 - Be approved by the retailer's representative.
- The usual payment terms apply (2%-10/net-30).
- Only one order for demonstration products is permitted per 18-month period.
- A single winch per model can be ordered per 18-month period.
(E.g. 1x PCW5000, 1x PCW3000)
- The company's standard warranty applies.
 - The dealer must register the winches in the name of the company on www.portablewinch.com to activate the warranty period.

COMPLETE THE FORM IN THE FORMS SECTION TO PARTICIPATE IN THE PROGRAM



PLEASE REPRODUCE THIS DOCUMENT BEFORE COMPLETING IN ORDER TO KEEP THIS ORIGINAL

FORM – DEMO PRODUCTS PROGRAM

Date

Return this form by email to info@portablewinch.com or by fax at +1 514 227-5196

Retailer name

Contact name Title/ function

Address

City Zip/ Postal code

Province/ State Phone

Country Email

Your P.O. number

Please attach your order to this form.

**** RESERVED SECTION FOR PORTABLE WINCH ADMINISTRATION ****

Application received on

Accepted: Yes No

Accepted by Date

Approved by Date

Signature

NOTES:

- Regular payment terms apply (2% - 10 / net-30).
- Only one order for **demo products** per 18-month period.
- Only one winch per model can be ordered per 18-month period (eg 1x PCW5000, 1x PCW3000).

IMPORTANT : Refer to the Demo Products Program in the Programs section for more details.

PRODUCTS FOR KEY EMPLOYEES PROGRAM

The product program for key employees is designed for qualified dealer employees to allow them to obtain Portable Winch products at favourable prices in order to improve their product knowledge and use this to better advise their customers.

- Portable Winch Co. offers a 50% discount on the MSRP (manufacturer suggested retail price) for qualified key employees in this program.
- The key employee must complete the form provided and submit it to their manager.
- The order will be:

- Validated by Portable Winch Co.
- If approved, it will be invoiced directly to the key employee and will be payable by cheque or credit card. Note: transport costs will be added to the invoice, that is to say to the key employee costs.
- Shipped to the authorized dealer.

- Only one order for products per key employee per 60-month period.
- A single winch per model can be ordered per key employee per 60-month period. (E.g. 1x PCW5000, 1x PCW3000)
- The standard warranty for individuals applies.
 - The key employee must register the winch under his name on www.portablewinch.com to activate the warranty period.

COMPLETE THE FORM IN THE FORMS SECTION TO PARTICIPATE IN THE PROGRAM



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FORM – KEY EMPLOYEES PROGRAM

Date

Return this form by email to info@portablewinch.com or by fax at +1 514 227-5196

Retailer name

Contact name Title/ function

Address

City Zip/ Postal code

Province/ State Phone

Country Email

EMPLOYEE IDENTIFICATION

Employee's name

Title/ function Years of service

Employee # (if applicable) Department if applicable

Phone Email

FOR WHAT REASON WILL YOU USE YOUR WINCH?

Forestry Hunting Industrial Other

PAYMENT METHOD

CHEQUE VISA* MASTER CARD* The employee will be contacted when the amount is to be paid.

Your P.O. number Please attach your order to this form.

** RESERVED SECTION FOR PORTABLE WINCH ADMINISTRATION **

Application received on

Accepted: Yes No

Accepted by Date

Approved by Date

Signature

NOTES:

- Only one product order per key employee per 60-month period.
 - Only one winch per model can be ordered per 60-month period. (Eg 1x PCW5000, 1x PCW3000)
- IMPORTANT: Refer to the Key Employees Program in the Programs section for more details.